

Designing a First-Class User Experience for Affordable Care Act Enrollment

Project Overview February 2012

OVERVIEW Project Objectives

- 1. Develop first-class user experience (UX) design for health insurance exchanges operated by state and federal governments under the Affordable Care Act.
- 2. Design the UX based on an understanding of consumer needs and refined through user testing.



OVERVIEW Public / Private Partnership









HEALTHCARE FOUNDATION

The ATLANTIC Philanthropies

blue shield of california foundation





The Colorado Health Foundation







OVERVIEW 11 Participating States

-

AL, AR, CA, CO, IL, MA (RI, VT), MN, MO, NY, OR, TN

2014 WELCOME TO COVERAGE

OVERVIEW UX 2014 Design Partner

IDEO

- World-class design and innovation firm.
- Palo Alto-based with 10 offices on three continents.
- Market leader in simplifying design of complex systems; understanding and then translating needs and desires of end users.

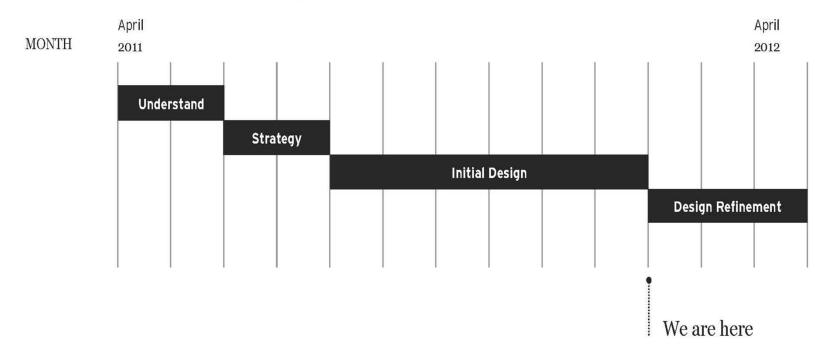


OVERVIEW Project Scope

- Individual and family self-service enrollment.
- End-to-end eligibility, enrollment, plan comparison and selection, premium payment and retention experience.
- All health insurance affordability programs (Medicaid, CHIP, Exchange, Basic Health Plan); linkage to other human services programs.
- Multiple pathways; support for assisters.
- Design for diversity and ADA compliance.
- Vendor neutral, system agnostic and customizable.



OVERVIEW Project Timeline



Deliverables: Understand Research Plan HCD Project Journey Research Snapshot

Strategy

Strategic Frameworks Design Directions Mobile Recommendations

Initial Design

Wireframes Information Architecture Preliminary Visual Design

Design Refinement

User Experience Design Spec Reference Design Prototype Communication Materials



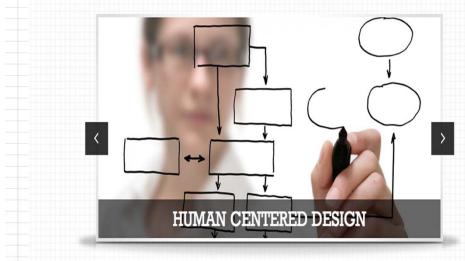
OVERVIEW Project Engagement and Communication

- Series of workshops with CMS and states.
- Webinars with states and national organizations and associations.
- Subject matter expert sessions.
- Panel and conference presentations.
- Public website with project updates to active mailing list.



♠ Home About UX 2014 Design Journey Design Zone Who's Involved FAQ

The Enroll UX 2014 project will provide federal and state governments with a human-centered user experience (UX) design for health insurance exchanges. The design will help people better understand and connect with coverage.





UNDERSTAND Human-Centered Design Research

Understand needs and desires of prospective users, and public and community-based agencies who interact with users as they flow in and out of the enrollment process.

- Received in-depth briefings on the Affordable Care Act.
- Conducted field interviews with consumers in three states.
- Talked with experts: frontline workers, state and federal, staff, advocates and policymakers.
- Reviewed Medicaid, CHIP and commercial health insurance online applications and other analogues.



UNDERSTAND Consumer Research



Isabella 30

Yvonne 41

bypass surgery.

133-400% FP

Jefferson Parish

Don't tell me it's 10% of the amount. I need to know if I can afford it.

< 133%

FP[

I want to take advantage of everything available. Medicaid will pay for my gastric







I tried to look for a car online. I don't know how to do it. I'm afraid to log on. I might have a problem and do it wrong.



Greg 22

Judy 60



 133-400% FPL

Jefferson Parish

We got a computer when I was 16. That's when the internet started for me.



St. Charles Parish

Orleans Parish

Case workers have no empathy for our situation. Their job provides them with medical care, they don't realize how important this is for us.

133-400% **Darryl** 47 FP

Orleans Parish

UNDERSTAND Research Insights

- Enrollment is challenging enough.
- People's circumstances often magnify the challenges.
- The current enrollment system doesn't make it any easier.



UNDERSTAND Behavioral Segmentation

Helps to design a user experience that is responsive to people's different needs, desires and expectations.



Passenger Get it done for me

How they want to engage: Hands-off

How they want to feel: Unburdened

What they're willing to give up: Control for convenience



Apprentice Hold my hand

How they want to engage: Hands-on

How they want to feel: Like they're doing the right thing and making appropriate decisions

What they're willing to give up: Speed, convenience, and flexibility



Manager Keep me posted

How they want to engage: Only when needed for oversight and approval

How they want to feel: Confident and well represented; that their time is used effectively

What they're willing to give up: A certain degree of control over the process



Engineer Get out of my way

How they want to engage: Detail by detail

How they want to feel: Equipped to make decisions and changes when necessary

What they're willing to give up: Very little



Assister How can I best help you?

How they want to engage: Meet consumers where they are

How they want to feel: Like they're providing a valuable service

What they're willing to give up: Many of the easier cases



UNDERSTAND Design Principles

Grounded in user needs and serve to inspire creative solutions to address those needs.





Keep Me Moving



Support Me My Way





UNDERSTAND Strategy Workshop

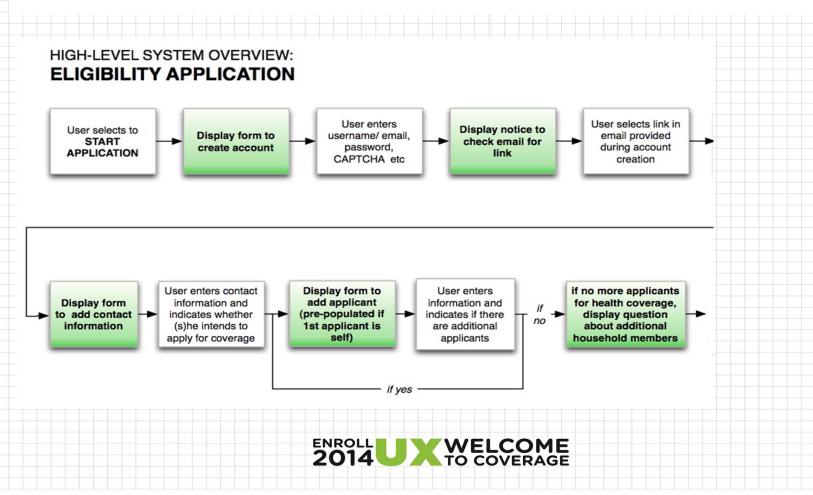
July 12, 2011, Palo Alto, CA Teams from eight states participated.





INITIAL DESIGN System Flow

Diagram serves as a high-level illustration of the proposed information flow and functionality.



INITIAL DESIGN Wireframes

Show placement of all information and functionality on a page.

Ensure required data elements are included, everything fits, and the organization and flow works.

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Arey	you currently incarcerated?			0 🐜 🖲	No O	Yes . No	I Yes O N
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INITIAL DESIGN Preliminary Visual Design

Visual design defines the look and feel, including explorations in color, typography, spacing and visual hierarchy.

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Dictionary S	Who is Seeking Cove	erage						_
A PPO is a preferred provider organization. It is a kind of health insurance.	Full Name	John		Francis	S	mith		
If you use a PPO , typically you have more doctors and hospitals available to you compared to people who are in an HMO.	Date of Birth				0	7 / 19 /	1970	
PPO members can use doctors and hospitals who are not in the health plan's network.	Social Security Number 🕕				12	3 - 45	- 6789	
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	Is John a member of an Ame	erican-Indian trib	e, or Ala	iskan Native	7 👔	Yes	N	0
	Is John currently incarcerate	d? 👔				Yes) No	o 🔘
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INITIAL DESIGN Preliminary Visual Design

Visual design defines the look and feel, including explorations in color, typography, spacing and visual hierarchy.





INITIAL DESIGN "Walk the Wall" Exercise

debit of info

To refine the flow of the application process.

2014 WELCOME TO COVERAGE

INITIAL DESIGN Design Workshop

September 12-13, 2011, San Francisco Teams from CMS and 14 states participated.





INITIAL DESIGN Enrollment Vendor Briefing

October 28, 2011, Palo Alto, CA 44 representatives of 26 firms participated.





INITIAL DESIGN User Evaluation

Evaluation Objectives

- Test the navigational structure.
- Test behavioral aspects of the interaction model.
- Collect feedback on general application flow.
- Evaluate two different approaches for finding health care plans.
- Collect feedback on the visual design direction.

Participants

- Participants from different socioeconomic backgrounds.
- Age and ethnic diversity.
- Range of familiarity with computer technology and online shopping.
- Emphasis on multi-plan families including mixed eligibility and people with current or very recent Medicaid or CHIP experience.



INITIAL DESIGN User Evaluation

High-Level Insights:

- Navigational structure gave participants a sense of progress and accomplishment.
- General application flow was easy and manageable, especially when compared to paper applications.
- All participants struggled on income page, especially with current and projected income.

- During plan selection, participants felt focused and appreciated the context provided with filters and questions.
- Participants liked the idea of indicating flexibility on certain questions.
- While comparing, participants liked that they could go deeper into plan details without having to switch views.



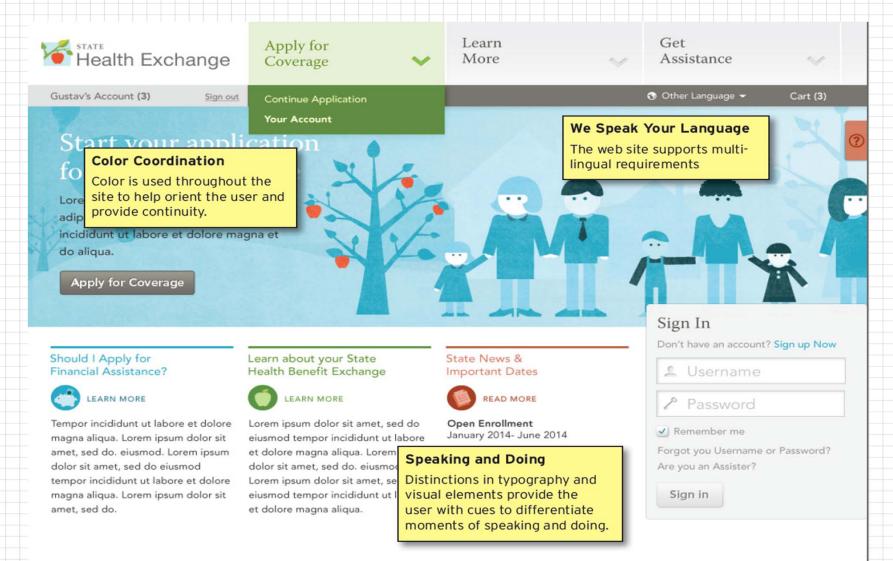
DESIGN REFINEMENT Design Refinement Workshop

January 30-31, 2012, San Francisco Teams from CMS and 18 states participated.





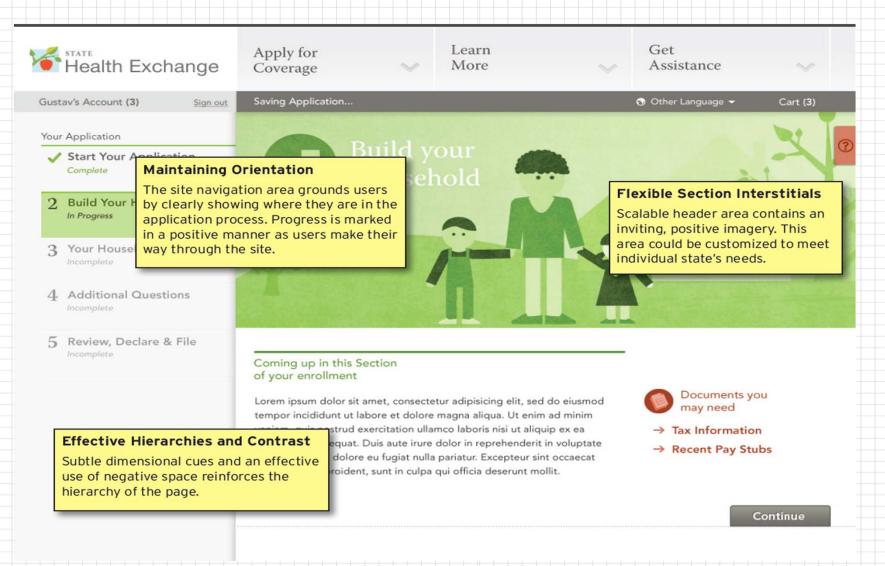




ENROLL

Health Exchange	Apply for Coverage	Learn More	~	Get Assistance	e	~
Gustav's Account (3) Sign out	Saving Application		Signature Act	ion Color		(3)
Your Application Start Your Application Complete	Household mem	ber 2 of 4	An actionable color is used throughout the application to indicate most interactive elements (e.g. radio buttons, pull-down menu, section navigation elements, and key confirmation buttons.)			
2 Build Your Household In Progress	NAME Beatrice		Middle Name			_
3 Your Household Income	Hermannson- Smith		Title	Suffix	-	
4. Additional Questions	DATE OF BIRTH	2004	RELATIONSHIP (to primary contact)			
5 Review, Declare & File Incomplete Scalable Elements Can be resized to meet the visual requirements of users. Based on consultation with accessibility experts, users can use browser tools to manipulate text size.	Is this person applying for yes no SOCIAL SECURITY NUMBER		Context S Information the interfac	ensitive Info nal touch poin ce are provide isitive informa	nts through ed to acces	hout

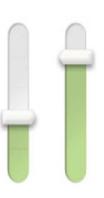






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	separated from other elements through the use of implied tactile quality and 'pinning'-	su	pport tools are maintained					
Settings	helping anchor this key navigation area.	in	the window at all times.					
My Program & Plans		_						
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lessages & Notices (3)								
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NAME

Beatrice

Last Name

DATE OF BIRTH



07

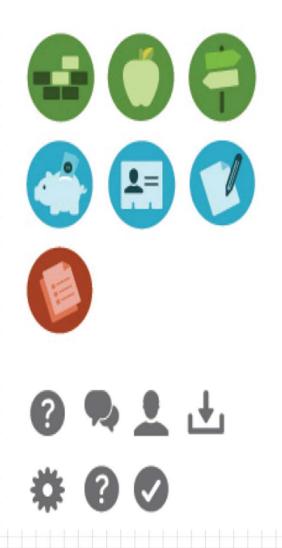
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2014 WELCOME

DELIVERABLES Project Deliverables Summary

- User Experience Design Spec
 - Information architecture
 - Design principles
 - Detailed design specifications, including page annotations, wireframe illustrations
 - Visual design style guide: typography, color schemes, iconography and graphics
- Communications materials for sharing design
- Design reference click-through representing key design elements



DELIVERABLES Implementation

- Deliverables designed for use by a skilled software implementation team.
- Deliverables will be technology agnostic, applicable regardless of implementation frameworks and programming languages.



DELIVERABLES **Information Architecture**

Learn

The information architecture defines the website structure, hierarchy and navigation. It takes the form of a site map which can be visualized as a tree diagram.



EXAMPLE FROM SOCIAL SECURITY ADMINISTRATION

DELIVERABLES Design Principles

Design principles help ensure that humancentered design is observed as technical development and subsequent enhancements takes place.





DELIVERABLES Page Annotations

Annotations contain call-outs for key functional areas. Numbered descriptive paragraphs correspond to areas on pages.

- A Pre-File Checklist helps users feel fully prepared before starting the filing process, minimizing any potential distraction of searching for paperwork in the midst of filing.
- O The Privacy Act Statement is communicated in clear and transparent terms, and communicates the benefit to the user.
- Each section of the application is marked with a "real-time" status update: Incomplete, Complete, or Needs Review. This gives users a sense of accomplishment as they advance, and clearly communicates which sections still need attention, if any.
- Sections expand sequentially to allow for a more focused filing process. When each line of a section is filled out, a marker appears to indicate if the inputted information is correctly formatted. If correct, the user will see a check. If incorrectly formatted, an "x" will indicate that the line needs review.
- O Along the right column, a Progress Box placed at the section of current focus indicates the user's progress through the application.
- When deciding whether or not to file early and take reduced benefits, users are presented with two straightforward options: to apply now with a reduction in benefits or to apply later to receive the full amount. Users are reminded that if they leave and come back later, the information they have provided thus far will be saved.
- Opon completion of the application, users are reminded that a local representative will review it and get in touch should they need additional information.
- In the interest of transparency and openness, the user is thanked for applying online, thus helping the organization run more efficiently.

EXAMPLE FROM SOCIAL SECURITY ADMINISTRATION

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							Language	Text Size -	Accessibility Hel
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PRIVACY ACT STATEMENT

We are authorized to collect the information on this form under sections ap2(a), ap3(a), and sigs of the Social Security Act, as amended (az U.S.C. ap2(a), Ap3(a), and 1395(0)). While it is voluntary, except in the circumstances explained below, we may not pay benefits unless we receive an application. Your response is mandatory where the refusal to disclose certain information affecting your right to payment would reflect a fraudulent linem to secure benefits not authorized by the Social Security Act. We need the information on this form to determine if you and your dependents are entitled to insurance coverage and/or monthly benefits. If you do not provide all or part of this information, at could result in the loss of some benefits on insurance coverage.

The information you furnish on this form is almost never used for any purpose other than to determine if you and your dependents are entitled to insurance coverage and/or monthly benefits. However, there is a possibility that for the administration of the Social Security programs or for the administration of programs requiring coordination with the Social Security Administration, we may disclose information to another person or to another agency as follows:

To enable a third party or an agency to assist Social Security in establishing rights to Social Security benefits and/or coverage;

To comply with federal laws requiring the release of information from Social Security records (e.g., to the General Accounting Office and Department of Veterans' Affairs); and



DELIVERABLES Wireframes

A tool to show placement of all information and functionality on a page to ensure everything fits and the organization and flow works.

Apply	APPLY FOR COVERAGE
Start Your Application	ADDITIONAL QUESTIONS
Build Your Household Complete	You're only a few steps away from filing your application. Please complete the following quesitons.
✓ Your Household Income Complete	Is Penelope Hermannson-Smith a tobacco user?
4. Additional Questions	🔵 yes 💿 no
5 Review, Declare & File	Is Liam Hermannson a tobacco user?
	Is Penelope Hermannson-Smith disabled?
	Is Liam Hermannson disabled?
	🔵 yes 💿 no
	Is Beatrice Hermannson disabled?
	🔵 yes 💿 no
	Are Penelope Hermannson-Smith, Liam Hermannson and/or Beatrice Hermannson currently enrolled in coverage? <u>Why are you asking?</u>
	🔵 yes 💿 no
	Do Penelope Hermannson-Smith and Liam Hermannson have access to

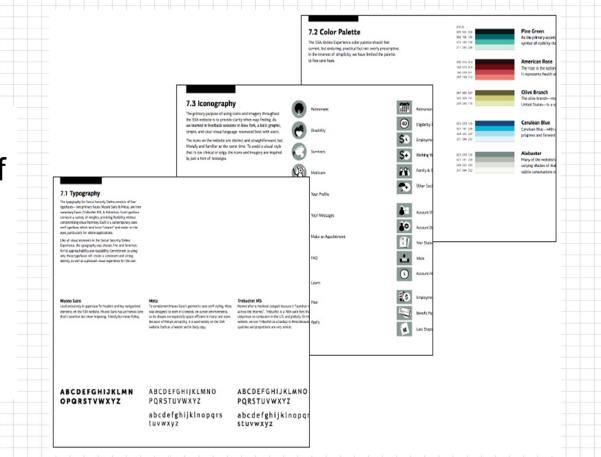
other health coverage? What does this mean?



Apply

DELIVERABLES Visual Design Style Guide

The style guide includes definitions of typography, color palettes, graphic styles, iconography, grids, and unique page layouts.

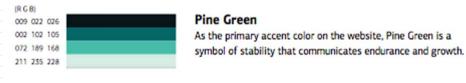




DELIVERABLES Color Palette

Specific values for colors used throughout the website will be identified and detailed in the style guide.

EXAMPLE FROM SOCIAL SECURITY ADMINISTRATION





American Rose

The rose is the national flower of the United States. It represents health and strength.



Olive Branch

The olive branch—most notably found in the Great Seal of the United States—is a symbol of peaceful living and prosperity.

Cerulean Blue

Cerulean Blue—with allusions to sky and sea—represents progress and forward thinking.



Alabaster

Many of the website's ambient elements are set in varying shades of Alabaster, a warm neutral hue with subtle connotations to money.



025 070 126

268 222 243

227 244 252

DELIVERABLES Typography

Typography guidelines provide an overview of type faces, relevant weights and sizes.

EXAMPLE FROM SOCIAL SECURITY ADMINISTRATION

Museo Sans

Used exclusively in uppercase for headers and key navigational elements on the SSA website. Museo Sans has an honest tone that's assertive but never imposing, friendly but never folksy.

Meta To com

To complement Museo Sans's geometric sans-serif styling. Meta was designed to work in crowded, on-screen environments, so its shapes are especially space efficient in many text sizes. Because of Meta's versatility, it is used widely on the SSA website, both as a header and in body copy.

ABCDEFGHIJKLMN OPQRSTVWXYZ

ABCDEFGHIJKLMNO PQRSTUVWXYZ

abcdefghijklnopqrs tuvwxyz

Trebuchet MS

Named after a medieval catapult because it "launches words across the Internet", Trebuchet is a Web-safe font that is ubiquitous on computers in the U.S. and globally. On the SSA website, we use Trebuchet as a backup to Meta because its qualities and proportions are very similar.

ABCDEFGHIJKLMNO PQRSTUVWXYZ

abcdefghijklnopqr stuvwxyz

Helvetica

We use Helvetica for all field input text labels, both static and dynamic and for numeric displays. It is also used as a second backup to Trebuchet MS.

ABCDEFGHIJKLNO PQRSTUVWXYZ

abcdefghjklnopqr stuvwxyz



DELIVERABLES Iconography

The style guide will include a master set of icons and a description of key visual characteristics to inform any subsequent icon creation.





DELIVERABLES Design Reference Click-Through

EXAMPLE FROM SOCIAL SECURITY ADMINISTRATION

PROGRAMS



A web-based clickthrough of key design elements will serve as a design reference



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DELIVERABLES ADA and Accessibility Compliance

The user experience design will support a developer's ability to implement a Section 508 and ADA compliant website. Design decisions are informed by:

- Interaction design industry best practices
- ADA and Section 508 Guidelines
- WAI (Web Accessibility Initiative) recommendations
- WCAG (Web Content Accessibility Guidelines)
- ARIA (the Accessible Rich Internet Applications Suite)

Final design review will be conducted by internal and external accessibility experts.



DELIVERABLES Browser Compatibility

- The user experience design is browser agnostic.
- The design will support desktop, notebook, and tablet computers.
- Browser compatibility is determined through implementation, which is beyond the scope of the Enroll UX project.







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Questions & Answers

For more information, contact: info@ux2014.org

